

Supporting the maritime industry and naval defense through cutting-edge dual-use technology and collaborative innovation.



# Facility Overview Class A Business Spaces

3x Conference Rooms
2x Large Training
Classrooms (1x outdoors)
Security Ops Center (SOC)
Prototype 3D Printing Lab
Video Production
Pod-Cast Booth



## Flex Co-Working Spaces and Private Offices, 3D Printer Labs, Green Screen, Podcast



# **Our Customer**



"People sleep peacefully in their beds at night, because good men stand ready to do evil on their behalf."

- Unknown

# Also Our Customer



## **And Your Organization Too!**



"the central theme that sea power influences a nation's ability to secure trade, increase national wealth, ensure national security, and therefore catalyze national power" –Sir Edmond Willmot

# **Executive Summary: Neptune Shield**

The Maritime Security Landscape: Evolving Threats and Opportunities



#### Who We Are



Neptune SHIELD is an innovative technology ecosystem in Hampton Roads, Virginia. Our objective is to increase net warfighting advantage through impactful foundational and applied research that is fully informed and directly contributes to warfighting solutions. Our Veteran Scholars bring operational experience into the research arena and create innovative, relevant solutions for real-world challenges the US Navy and Maritime industry face today and tomorrow.



#### **Our Vision**



Strengthen national security through a **comprehensive ecosystem** of innovation, and strategic trifecta of Government, Industry, and Academia.

- Empowering Veterans & Underserved Populations
- Soft Landing Services for International Partners
- Workforce Development a force multiplier thru education & certification

### Our Partnerships unlock value in the Mid-Atlantic cybersecurity ecosystem



Academia Partners for Tech Research, Training, Education, and Cybersecurity Certification







Deploy government resources to support cybersecurity & dual-use technology companies. CRDA, SBIR, and OTA Contracting Mechanisms.





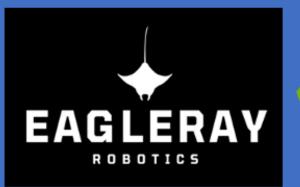
Work Force Development

Rapid Acquisition





A few Industry Partners with unique offerings in Multi-use technologies across various domains





# Neptune Shield's Strategic Approach Bridging Innovation and Rapid Prototyping to Fully Scaled Implementation

#### Incubation

We nurture early-stage companies with disruptive technologies, providing them with resources, mentorship, and access to our extensive network of industry experts and potential customers. Our non-profit foundation focuses on empowering veterans and supporting initiatives that align with our mission.

#### **Validation**

Through our state-of-the-art testing facilities and partnerships with government agencies, we rigorously evaluate and refine innovative solutions to ensure they meet the highest standards of security, reliability, and operational readiness for realworld deployment.

#### **Acceleration**

We facilitate rapid commercialization and adoption of validated technologies by leveraging our strategic relationships with government agencies, defense contractors, and commercial maritime operators. Our planned technology fund will provide crucial capital to accelerate growth and scale promising solutions.





# Other Transactional Agreement (OTA)

Value Proposition

Rapid Innovation & Prototyping: Accelerate technology development for government agencies. 60-120 days vice 18 months 'Valley of Death'

Flexible Contracting: Streamline procurement with OTAs, bypassing traditional FAR processes.

**Cost Reduction:** Leverage non-traditional vendors for innovative, cost-effective solutions.

**Key Metrics:** Applied to Research, Prototype, and Production of dual-use technologies

**Average contract size:** \$1M - \$10M

OTA contracts reduce procurement time by 70%

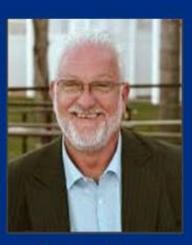
## **Management Team**



Nicholas Rocha President / CEO SOCS(SEAL) USN (Ret.)



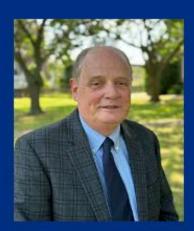
Tom Freridge EVP MM1, USN (Ret.)



Darrin Poole COO CWO4, USN (Ret.)



Tom Strickland CISO



Michael Grice Chief Tech Officer



Amanda Sawicz Executive Director



Annette Redmond
Dep Asst Secretary
Intel & Tech for US
State Dept

### **Our Advisors**



MGEN John Wharton US Army (ret.) Futures Command



Dr. Michael Krause SecureChain / Safe Ports COL, US Army (Ret.)



Goutam Gandhi Former CIO FRB State Board Advisor Virginia



Greg Lewis
Logistics Director
USMC





## Join Us in Securing the aritime Future



#### **Protect**

Our goal is to drive advancements in technologies that safeguard our nation's maritime interests and critical infrastructure.



#### Innovate

To be part of a dynamic and growing ecosystem that accelerates the development and deployment of innovative technology solutions.



#### **Empower**

Support initiatives that create highvalue career opportunities for veterans and drive economic growth.



#### **Profit**

Capitalize on the growing demand for maritime security solutions in an increasingly complex global landscape.



# **Contact Us**

Nick Rocha, CEO

PH: 619-459-3333

Email: Nick.Rocha@Neptuneshield.com

Web: <a href="https://www.NeptuneShield.com">https://www.NeptuneShield.com</a>